

QUARTERLY REVIEW

Name		Date	
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C\$ 000's	SUMMARY	
SALES YTD		
BUDGET YTD		
LAST YEAR YTD		

Business Mix	
	%
	%
	%
	%
	%

C\$ 000's	Q1	Q2	Q3	Q4
SALES				
BUDGET				
LAST YEAR				

TOP 10

	CUSTOMER	A 2015	B 2016	YTD	%	NOTES
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

A = Actual B = Budget % = Percentage of Budget

NEW CLIENTS/PROSPECTS

	CUSTOMER/PROSPECT	P/N	YTD	%	NOTES
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

P = PROSPECT N = NEW CUSTOMER % = Percentage of total sales